



TOWN OF GRANBY

MEMORANDUM

DATE: August 25, 2025

TO: The Granby Board of Selectmen

FROM: Mike Walsh, Granby Town Manager 

REGARDING: **Axon Contract Consolidation - Granby Police Department Cameras, Tasers, Software, and Evidence Storage – 10-Year Contract**

Attached please find a memo from Police Chief Scott Sansom related to the Axon Contract with the Granby Police Department.

Briefly, Axon is the vendor who provides services to police departments across the State and nation with respect to body and patrol car cameras, tasers, software, and digital evidence storage. While Axon does not have a monopoly in the business, they do dominate this field as their equipment is considered best in class.

Axon is asking their public safety partners to move from an "a la carte" menu of services to a consolidated, one stop service contract. In return for the commitment, Axon has reduced the pricing which now makes the annual expenditure to them more predictable for budget and planning purposes. As an example, without this consolidation, over the next 10 years, the Town could expect to pay \$828,647 for the equipment and services we now receive from Axon.

In order for the Town of Granby to enjoy the benefits of this consolidation, at a price of \$554,168 over 10 years, or a savings of \$274,505, the following motion is proposed:

The following motion by the Board of Selectmen is proposed:

Motion that the Board of Selectmen approve the attached Axon Contract Consolidation and pricing as outlined in the memo dated August 22, 2025, as prepared by Police Chief Scott Sansom for a period of ten years and to direct Town Manager Mike Walsh to execute the contract and any documents needed to support this transaction.

The Chief and I will be on hand at the meeting to answer any questions you may have on this agreement.



TOWN OF GRANBY

MEMORANDUM

DATE: August 22, 2025

TO: Mike Walsh, Town Manager

FROM: Scott Sansom, Chief of Police

REGARDING: Axon Contracts: Consolidation / Renewal / Additional Equipment
(Body Cameras, Cruiser Cameras, Tasers, Software, and
Digital Evidence Storage.)

Executive Summary and Scope

The Department currently has three individual contracts with AXON. One for (16) body cameras, one for (6) in-car cruiser cameras and another for (16) Taser less-lethal weapons. Body cameras and in-car cruiser cameras are required by state law for law enforcement agencies. Additionally, a Taser less-lethal weapon is a nationwide best practice weapon and a law enforcement industry standard. The town of Granby purchased this equipment in different years as departmental needs arose or to keep up with the legal state requirements.

Captain LaFlamme and I recently met with the local AXON representative to renegotiate the expired Taser contract. During this discussion with the AXON representative, it was determined that consolidating all three contracts into one would make sense. A new contract would include two additional Taser weapons with licensing as well as upgrading the department's 16 older Taser weapons to a newer and safer version.

We also discussed and included purchasing an additional two new body cameras as well as one additional new in-car camera unit. The body camera contract expires next year.

For cost-savings and administrative efficiency we recommend syncing the current 3 separate contracts into one complete and new contract. We have been negotiating a new price for the past several months. Axon has given us several discounts and has lowered the cost to a competitive price. The information below outlines the current contracts and includes a summary of the newly proposed contract for all the equipment described herein.

Tasers

Current Contract

- Current 5-year contract expired in July 2025
- Provided 16 Taser less-lethal weapons with licenses and warranties
- Contract was paid in full in two fiscal year payments
 - FY 19-20 5/25/20 \$19,400
 - FY 20-21 7/20/20 \$17,280
- Taser Cartridges Costs
 - Approximately \$24,000 for the past 5 years.
- **Total cost 5 years \$36,680 + \$24,000 = \$60,680**

Proposed New Contract

- Adding 2 additional Taser units – total 18 new updated Taser 10 units
- Previous contracts were for a basic Taser 7 weapon and program that didn't include cartridges for the life of the contract. We had to purchase cartridges each year for certifications, duty-carry and replacements. With the Taser 10 program we will have all cartridges covered for the 10-year contract and locked in at the 2025 pricing. That will be cost savings over the 10 years by avoiding price increases.
- Taser 10 program also includes Virtual Reality Training equipment and a program on Taser Skills and Drills. We can train our staff often, at a cadence and get them proficient at using the device, thereby decreasing risk and liability.
- We get a hardware refresh at the 5-year mark, so we have Tasers within warranty for life of contract. Again, avoiding price increases by locking in 2025 pricing on the refresh.

Body Worn Cameras

Current Contract

- Current 5-year contract expires in November 2026
- Provides 16 Body cameras with licenses and warranties
- Contract is paid in yearly payments
 - 09/21 \$32,366 (Initial equipment purchase \$18,190 and \$14,176 for licenses)
 - 10/22 \$14,176 Annual License fee
 - 10/23 \$14,176 Annual License fee
 - 10/24 \$14,176 Annual License fee
 - 10/25 \$14,176 Annual License fee
- **Total cost 5 years \$89,070**

Proposed New Contract

- Adding 2 additional BWC units plus licensing, storage -total 18 cameras
- Adding 2 single bay docks
- Hardware refreshes at the 2.5, 5, 7.5 and 10-year mark. Will be upgraded to new models if/when available.
- Since the current contract expires 11/30/26 – We will avoid price increases next year by rewriting now. (and get credits for terminating early)

In-Car Cruiser Cameras

Current Contract

- Current 5-year contract expires in 2027
- Provides 6 In-Car cruiser mobile cameras with licenses and warranties
- Contract was paid in full in one installment
 - 7/2023 \$53,640.00
- **Total Cost 5 Years \$53,640**

- **Proposed New Contract**

- Adding an additional unit – total 7 cameras
- Extension of coverage for the current 6 units that were installed recently. Includes installation of additional 7th unit.
- Hardware refreshes on the 7 units at the 5- and 10-year marks. Upgrade to new models if/when available.
- Avoid price increases by locking in now for 2025 pricing on 10-year contract

General Benefits: Contract consolidation, renewal and additional equipment

- Condenses all contracts into one moving forward. Less confusion, easier management and budget projections as well as billing.
- Credit of \$17,927.48 for terminating the current In-car & Body camera contracts early.
- A discount has been applied to the quote to entice rewriting now. That equates to about \$274,500 in savings over a 10 year period.
- Secures 2025 pricing on a 10-year contract – avoid unknown cost increases if we do 5-year contracts (6-8% price increase each year on our products, so we will avoid about a 25-30% increase in cost of the 10 years)
- No need to negotiate the contract again for 10 years
- Note
 - Upon the initial past purchase we made larger upfront payments for some of our current contracts in order to lower the following years expenses. We are also purchasing additional Tasers, cartridges and cameras. Couple that with price increases over the past 4-5 years and that's why the yearly invoice amounts are a bit larger than we are used to in the last few years.

For the past five years the department has spent approximately \$203,390 on Body Cameras, In-car cruiser cameras, Tasers and cartridges. This is approximately \$40,678 a year.

The new contract would start this fiscal year within our current budget allocations. The cost of the 10-year contract would be \$554,168.32. The average cost will be approximately \$55,417.00. This will include the new equipment, (2 *additional Body Cameras*, 1 *additional In-car camera*, 2 *Taser units*) updated equipment as described as well as training and Taser cartridges. This secures us a 10-year price without an unknown increase; enables consistency with the annual budget for short and long-term projections; and ensures the Department is kept up to date with equipment required by law.

See attached Axon contract for details of the discounts and cost schedule.

Please feel free to contact me with further questions.

FLEET STATEMENT OF WORK BETWEEN AXON ENTERPRISE AND AGENCY

Introduction

This Statement of Work ("SOW") has been made and entered into by and between Axon Enterprise, Inc. ("AXON"), and Granby Police Dept. - CT the ("AGENCY") for the purchase of the Axon Fleet in-car video solution ("FLEET") and its supporting information, services and training. (AXON Technical Project Manager/The AXON installer)

Purpose and Intent

AGENCY states, and AXON understands and agrees, that Agency's purpose and intent for entering into this SOW is for the AGENCY to obtain from AXON deliverables, which used solely in conjunction with AGENCY's existing systems and equipment, which AGENCY specifically agrees to purchase or provide pursuant to the terms of this SOW.

This SOW contains the entire agreement between the parties. There are no promises, agreements, conditions, inducements, warranties or understandings, written or oral, expressed or implied, between the parties, other than as set forth or referenced in the SOW.

Acceptance

Upon completion of the services outlined in this SOW, AGENCY will be provided a professional services acceptance form ("Acceptance Form"). AGENCY will sign the Acceptance Form acknowledging that services have been completed in substantial conformance with this SOW and the Agreement. If AGENCY reasonably believes AXON did not complete the professional services in conformance with this SOW, AGENCY must notify AXON in writing of the specific reasons within seven (7) calendar days from delivery of the Acceptance Form. AXON will remedy the issues to conform with this SOW and re-present the Acceptance Form for signature. If AXON does not receive the signed Acceptance Form or written notification of the reasons for rejection within 7 calendar days of the delivery of the Acceptance Form, AGENCY will be deemed to have accepted the services in accordance to this SOW.

Force Majeure

Neither party hereto shall be liable for delays or failure to perform with respect to this SOW due to causes beyond the party's reasonable control and not avoidable by diligence.

Schedule Change

Each party shall notify the other as soon as possible regarding any changes to agreed upon dates and times of Axon Fleet in-car Solution installation-to be performed pursuant of this Statement of Work.

Axon Fleet Deliverables

Typically, within (30) days of receiving this fully executed SOW, an AXON Technical Project Manager will deliver to AGENCY's primary point of contact via electronic media, controlled documentation, guides, instructions and videos followed by available dates for the initial project review and customer readiness validation. Unless otherwise agreed upon by AXON, AGENCY may print and reproduce said documents for use by its employees only.

Security Clearance and Access

Upon AGENCY's request, AXON will provide the AGENCY a list of AXON employees, agents, installers or representatives which require access to the AGENCY's facilities in order to perform Work pursuant of this Statement of Work. AXON will ensure that each employee, agent or representative has been informed or and consented to a criminal background investigation by AGENCY for the purposes of being allowed access to AGENCY's facilities. AGENCY is responsible for providing AXON with all required instructions and documentation accompanying the security background check's requirements.

Training

AXON will provide training applicable to Axon Evidence, Cradlepoint NetCloud Manager and Axon Fleet application in a train-the-trainer style method unless otherwise agreed upon between the AGENCY and AXON.

Local Computer

AGENCY is responsible for providing a mobile data computer (MDC) with the same software, hardware, and configuration that AGENCY personnel will use with the AXON system being installed. AGENCY is responsible for making certain that any and all security settings (port openings, firewall settings, antivirus software, virtual private network, routing, etc.) are made prior to the installation, configuration and testing of the aforementioned deliverables.

Network

AGENCY is responsible for making certain that any and all network(s) route traffic to appropriate endpoints and AXON is not liable for network breach, data interception, or loss of data due to misconfigured firewall settings or virus infection, except to the extent that such virus or infection is caused, in whole or in part, by defects in the deliverables.

Cradlepoint Router

When applicable, AGENCY must provide AXON Installers with temporary administrative access to Cradlepoint's [NetCloud Manager](#) to the extent necessary to perform Work pursuant of this Statement of Work.

[Evidence.com](#)

AGENCY must provide AXON Installers with temporary administrative access to Axon Evidence.com to the extent necessary to perform Work pursuant of this SOW.

Wireless Upload System

If purchased by the AGENCY, on such dates and times mutually agreed upon by the parties, AXON will install and configure into AGENCY's existing network a wireless network infrastructure as identified in the AGENCY's binding quote based on conditions of the sale.

VEHICLE INSTALLATION

Preparedness

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer less weapons and items of evidence. Vehicle(s) will be deemed 'out of service' to the extent necessary to perform Work pursuant of this SOW.

Existing Mobile Video Camera System Removal

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer which will remove from said vehicles all components of the existing mobile video camera system unless otherwise agreed upon by the AGENCY.

Major components will be salvaged by the AXON Installer for auction by the AGENCY. Wires and cables are not considered expendable and will not be salvaged. Salvaged components will be placed in a designated area by the AGENCY within close proximity of the vehicle in an accessible work space.

Prior to removing the existing mobile video camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's systems' operation to identify and operate, documenting any existing component or system failures and in detail, identify which components of the existing mobile video camera system will be removed by the AXON Installer.

In-Car Hardware/Software Delivery and Installation

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer, who will install and configure in each vehicle in accordance with the specifications detailed in the system's installation manual and its relevant addendum(s). Applicable in-car hardware will be installed and configured as defined and validated by the AGENCY during the pre-deployment discovery process.

If a specified vehicle is unavailable on the date and time agreed upon by the parties, AGENCY will provide a similar vehicle for the installation process. Delays due to a vehicle, or substitute vehicle, not being available at agreed upon dates and times may result in additional fees to the AGENCY. If the AXON Installer determines that a vehicle is not properly prepared for installation ("Not Fleet Ready"), such as a battery not being properly charged or properly up-fit for in-service, field operations, the issue shall be reported immediately to the AGENCY for resolution and a date and time for the future installation shall be agreed upon by the parties.

Upon completion of installation and configuration, AXON will systematically test all installed and configured in-car hardware and software to ensure that ALL functions of the hardware and software are fully operational and that any deficiencies are corrected unless otherwise agreed upon by the AGENCY, installation, configuration, test and the correct of any deficiencies will be completed in each vehicle accepted for installation.

Prior to installing the Axon Fleet camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's existing systems' operation to identify, document any existing component or vehicle systems' failures. Prior to any vehicle up-fitting the AXON Installer will introduce the system's components, basic functions, integrations and systems overview along with reference to AXON approved, AGENCY manuals, guides, portals and videos. It is both the responsibility of the AGENCY and the AXON Installer to agree on placement of each component, the antenna(s), integration recording trigger sources and customer preferred power, ground and ignition sources prior to permanent or temporary installation of an Axon Fleet camera solution in each vehicle type. Agreed placement will be documented by the AXON Installer.

AXON welcomes up to 5 persons per system operation training session per day, and unless otherwise agreed upon by the AGENCY, the first vehicle will be used for an installation training demonstration. The second vehicle will be used for an assisted installation training demonstration. The installation training session is customary to any AXON Fleet installation service regardless of who performs the continued Axon Fleet system installations.

The customary training session does not 'certify' a non-AXON Installer, customer-employed Installer or customer 3rd party Installer, since the AXON Fleet products does not offer an Installer certification program. Any work performed by non-AXON Installer, customer-employed Installer or customer 3rd party Installer is not warranted by AXON, and AXON is not liable for any damage to the vehicle and its existing systems and AXON Fleet hardware.



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Domestic: (800) 978-2737
International: +1.800.978.2737

Q-715065-45877DF

Issued: 08/08/2025

Quote Expiration: 08/22/2025

Estimated Contract Start Date: 11/01/2025

Account Number: 326529

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Granby Police Dept. - CT 15A N Granby Rd Granby, CT 06035-2102 USA	Granby Police Dept. - CT 15A N Granby Rd Granby CT 06035-2102 USA Email:	Dave Finethy Phone: (602) 830-0397 Email: dfinethy@axon.com Fax:	Kurt LaFlamme Phone: 8608445335 Email: klaflamme@granby-ct.gov Fax:

Quote Summary

Program Length	120 Months
TOTAL COST	\$554,168.32
ESTIMATED TOTAL W/ TAX	\$554,168.32

Discount Summary

Average Savings Per Year	\$27,450.51
TOTAL SAVINGS	\$274,505.08

Payment Summary

Date	Subtotal	Tax	Total
Oct 2025	\$21,283.16	\$0.00	\$21,283.16
Oct 2026	\$50,494.16	\$0.00	\$50,494.16
Oct 2027	\$52,476.41	\$0.00	\$52,476.41
Oct 2028	\$54,537.97	\$0.00	\$54,537.97
Oct 2029	\$56,681.98	\$0.00	\$56,681.98
Oct 2030	\$58,911.75	\$0.00	\$58,911.75
Oct 2031	\$61,230.71	\$0.00	\$61,230.71
Oct 2032	\$63,642.44	\$0.00	\$63,642.44
Oct 2033	\$66,150.61	\$0.00	\$66,150.61
Oct 2034	\$68,759.13	\$0.00	\$68,759.13
Total	\$554,168.32	\$0.00	\$554,168.32

Quote Unbundled Price: \$828,647.00
 Quote List Price: \$688,572.20
 Quote Subtotal: \$554,168.32

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$9,573.68)	(\$9,573.68)	\$0.00	(\$9,573.68)
100552	TRANSFER CREDIT - GOODS	1			\$1.00	(\$8,353.80)	(\$8,353.80)	\$0.00	(\$8,353.80)
Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	120	\$184.74	\$198.58	\$177.75	\$21,330.00	\$0.00	\$21,330.00
Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	60	\$148.39	\$139.74	\$139.74	\$50,306.40	\$0.00	\$50,306.40
Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	60	\$150.40	\$139.74	\$139.74	\$50,306.40	\$0.00	\$50,306.40
M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	120	\$314.53	\$252.13	\$206.85	\$446,796.00	\$0.00	\$446,796.00
A la Carte Hardware									
72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6			\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00
H00003	AB4 1-Bay Dock Bundle	2			\$229.00	\$229.00	\$458.00	\$0.00	\$458.00
H00001	AB4 Camera Bundle	1			\$899.00	\$899.00	\$899.00	\$0.00	\$899.00
A la Carte Services									
101186	AXON VR - PSO - VIRTUAL	1			\$2,000.00	\$2,000.00	\$2,000.00	\$0.00	\$2,000.00
Total							\$554,168.32	\$0.00	\$554,168.32

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 1-Bay Dock Bundle	100201	AXON BODY 4 - DOCK - SINGLE BAY	2	1	10/01/2025
AB4 1-Bay Dock Bundle	71104	AXON - DOCK/DATAPORT POWERCORD - NORTH AMERICA	2	1	10/01/2025
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	10/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	2	1	10/01/2025
AB4 Camera Bundle	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	2	1	10/01/2025
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	2	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100126	AXON VR - TACTICAL BAG	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	18	2	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100396	AXON TASER 10 - MAGAZINE - INERT RED	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100399	AXON TASER 10 - CARTRIDGE - LIVE	270	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	130	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100401	AXON TASER 10 - CARTRIDGE - INERT	10	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100591	AXON TASER - CLEANING KIT	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100616	AXON TASER 10 - HOLSTER - BLACKHAWK - RH	17	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100617	AXON TASER 10 - HOLSTER - BLACKHAWK - LH	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100748	AXON VR - CONTROLLER - TASER 10	1	1	10/01/2025

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101124	AXON VR - HOLSTER - T10 BLACKHAWK GRAY - RH	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101455	AXON TASER 10 - REPLACEMENT TOOL KIT - INTERPOSER BUCKET	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101456	AXON TASER 10 - REPLACEMENT INTERPOSER BUCKET	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101751	AXON VR - HEADSET - HTC FOCUS VISION	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101755	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK V2	18	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101757	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE V2	3	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101886	SIGNAL SENSOR	18	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101889	AXON SIGNAL - BATTERY - CR2032	18	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	20018	AXON TASER - BATTERY PACK - TACTICAL	18	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	20018	AXON TASER - BATTERY PACK - TACTICAL	4	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	10/01/2025
Fleet 3 Basic + TAP 10 Year	70112	AXON SIGNAL - VEHICLE	1	1	10/01/2025
Fleet 3 Basic + TAP 10 Year	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	1	1	10/01/2025
A la Carte	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	1	10/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	90	1	10/01/2026
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	90	1	10/01/2027
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	1	1	04/01/2028
BUNDLE - OFFICER SAFETY PLAN 10 10YR	20373	AXON VR - TAP REFRESH 1 - HEADSET	1	1	04/01/2028
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73309	AXON BODY - TAP REFRESH 1 - CAMERA	18	1	04/01/2028
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73313	AXON BODY - TAP REFRESH 1 - DOCK SINGLE BAY	2	1	04/01/2028
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	2	1	04/01/2028
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	90	1	10/01/2028
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	90	1	10/01/2029
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101013	AXON VR - TAP REFRESH 2 - CONTROLLER	1	1	10/01/2030
BUNDLE - OFFICER SAFETY PLAN 10 10YR	20374	AXON VR - TAP REFRESH 2 - HEADSET	1	1	10/01/2030
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73310	AXON BODY - TAP REFRESH 2 - CAMERA	18	1	10/01/2030
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73314	AXON BODY - TAP REFRESH 2 - DOCK SINGLE BAY	2	1	10/01/2030
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	2	1	10/01/2030
Fleet 3 Basic + TAP 10 Year	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	1	1	10/01/2030
Fleet 3 Basic + TAP Renewal	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	6	1	10/01/2030
BUNDLE - OFFICER SAFETY PLAN 10 10YR	20242	AXON TASER - CERTIFICATION PROGRAM YEAR 6-10 HARDWARE	18	1	04/01/2031
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101014	AXON VR - TAP REFRESH 3 - CONTROLLER	1	1	04/01/2033
BUNDLE - OFFICER SAFETY PLAN 10 10YR	20375	AXON VR - TAP REFRESH 3 - HEADSET	1	1	04/01/2033
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73317	AXON BODY - TAP REFRESH 3 - DOCK SINGLE BAY	2	1	04/01/2033
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73345	AXON BODY - TAP REFRESH 3 - CAMERA	18	1	04/01/2033
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73347	AXON BODY - TAP REFRESH 3 - DOCK MULTI BAY	2	1	04/01/2033
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73318	AXON BODY - TAP REFRESH 4 - DOCK SINGLE BAY	2	1	10/01/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73346	AXON BODY - TAP REFRESH 4 - CAMERA	18	1	10/01/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73348	AXON BODY - TAP REFRESH 4 - DOCK MULTI BAY	2	1	10/01/2035
Fleet 3 Basic + TAP 10 Year	100092	AXON FLEET - TAP REFRESH 2 - 2 CAMERA KIT	1	1	10/01/2035
Fleet 3 Basic + TAP Renewal	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	6	1	10/01/2035

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101180	AXON TASER - DATA SCIENCE PROGRAM	18	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101703	AXON VR - USER ACCESS - TASER SKILLS	18	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	20248	AXON TASER - EVIDENCE.COM LICENSE	1	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	20248	AXON TASER - EVIDENCE.COM LICENSE	18	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73447	AXON FUSUS - LICENSE - PLUS USER	18	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73449	AXON BODY - LICENSE - DEVICE CONNECTIVITY	18	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73638	AXON STANDARDS - LICENSE	18	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	180	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	18	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	73746	AXON EVIDENCE - ECOM LICENSE - PRO	18	11/01/2025	10/31/2035
Fleet 3 Basic + TAP 10 Year	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	11/01/2025	10/31/2035
Fleet 3 Basic + TAP 10 Year	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	11/01/2025	10/31/2035
Fleet 3 Basic + TAP Renewal	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	6	11/01/2025	10/31/2035
Fleet 3 Basic + TAP Renewal	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	12	11/01/2025	10/31/2030
Fleet 3 Basic + TAP Renewal	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	6	11/01/2030	10/31/2035
Fleet 3 Basic + TAP Renewal	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	12	11/01/2030	10/31/2035

Services

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	18		
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101193	AXON TASER - ON DEMAND CERTIFICATION	1		
Fleet 3 Basic + TAP 10 Year	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	1		
Fleet 3 Basic + TAP 10 Year	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	1		
Fleet 3 Basic + TAP Renewal	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	6		
Fleet 3 Basic + TAP Renewal	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	6		
A la Carte	101186	AXON VR - PSO - VIRTUAL	1		

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 10 10YR	80464	AXON BODY - TAP WARRANTY - CAMERA	18	11/01/2025	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	2	11/01/2025	10/31/2035
Fleet 3 Basic + TAP Renewal	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	6	11/01/2025	10/31/2030
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100197	AXON VR - EXT WARRANTY - HEADSET	1	10/01/2026	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	18	10/01/2026	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	101007	AXON VR - EXT WARRANTY - CONTROLLER	1	10/01/2026	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	18	10/01/2026	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	80374	AXON TASER - EXT WARRANTY - BATTERY PACK T7/T10	4	10/01/2026	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	80396	AXON TASER - EXT WARRANTY - DOCK SIX BAY T7/T10	1	10/01/2026	10/31/2035
BUNDLE - OFFICER SAFETY PLAN 10 10YR	80466	AXON BODY - TAP WARRANTY - SINGLE BAY DOCK	2	10/01/2026	10/31/2035
Fleet 3 Basic + TAP 10 Year	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	1	10/01/2026	10/31/2035
Fleet 3 Basic + TAP 10 Year	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	10/01/2026	10/31/2035
Fleet 3 Basic + TAP Renewal	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	6	10/01/2031	10/31/2035

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	15A N Granby Rd	Granby	CT	06035-2102	USA
2	15A N Granby Rd	Granby	CT	06035-2102	USA

Payment Details

Oct 2025					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 1	101186	AXON VR - PSO - VIRTUAL	1	\$137.08	\$137.08
Year 1	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00
Year 1	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$1,461.95	\$1,461.95
Year 1	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$3,447.93	\$3,447.93
Year 1	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$3,447.93	\$3,447.93
Year 1	H00001	AB4 Camera Bundle	1	\$61.62	\$61.62
Year 1	H00001	AB4 Camera Bundle	1	\$0.00	\$0.00
Year 1	H00003	AB4 1-Bay Dock Bundle	2	\$31.39	\$31.39
Year 1	H00003	AB4 1-Bay Dock Bundle	2	\$0.00	\$0.00
Year 1	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$30,622.74	\$30,622.74
Invoice Upon Fulfillment	100552	TRANSFER CREDIT - GOODS	1	(\$8,353.80)	(\$8,353.80)
Invoice Upon Fulfillment	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$9,573.68)	(\$9,573.68)
Total				\$21,283.16	\$0.00
					\$21,283.16

Nov 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Invoice Upon Fulfillment	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$0.00	\$0.00
Invoice Upon Fulfillment	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$0.00	\$0.00
Total				\$0.00	\$0.00

Oct 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 2	101186	AXON VR - PSO - VIRTUAL	1	\$176.52	\$176.52
Year 2	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00
Year 2	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$1,882.63	\$1,882.63
Year 2	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$4,440.14	\$4,440.14
Year 2	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$4,440.13	\$4,440.13
Year 2	H00001	AB4 Camera Bundle	1	\$79.35	\$79.35
Year 2	H00003	AB4 1-Bay Dock Bundle	2	\$40.42	\$40.42
Year 2	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$39,434.97	\$39,434.97
Total				\$50,494.16	\$0.00

Oct 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 3	101186	AXON VR - PSO - VIRTUAL	1	\$183.45	\$183.45
Year 3	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00

Oct 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$1,956.52	\$0.00	\$1,956.52
Year 3	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$4,614.44	\$0.00	\$4,614.44
Year 3	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$4,614.44	\$0.00	\$4,614.44
Year 3	H00001	AB4 Camera Bundle	1	\$82.46	\$0.00	\$82.46
Year 3	H00003	AB4 1-Bay Dock Bundle	2	\$42.01	\$0.00	\$42.01
Year 3	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$40,983.09	\$0.00	\$40,983.09
Total				\$52,476.41	\$0.00	\$52,476.41

Oct 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	101186	AXON VR - PSO - VIRTUAL	1	\$190.66	\$0.00	\$190.66
Year 4	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00	\$0.00
Year 4	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$2,033.40	\$0.00	\$2,033.40
Year 4	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$4,795.73	\$0.00	\$4,795.73
Year 4	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$4,795.72	\$0.00	\$4,795.72
Year 4	H00001	AB4 Camera Bundle	1	\$85.70	\$0.00	\$85.70
Year 4	H00003	AB4 1-Bay Dock Bundle	2	\$43.66	\$0.00	\$43.66
Year 4	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$42,593.10	\$0.00	\$42,593.10
Total				\$54,537.97	\$0.00	\$54,537.97

Oct 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	101186	AXON VR - PSO - VIRTUAL	1	\$198.16	\$0.00	\$198.16
Year 5	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00	\$0.00
Year 5	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$2,113.34	\$0.00	\$2,113.34
Year 5	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$4,984.25	\$0.00	\$4,984.25
Year 5	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$4,984.25	\$0.00	\$4,984.25
Year 5	H00001	AB4 Camera Bundle	1	\$89.07	\$0.00	\$89.07
Year 5	H00003	AB4 1-Bay Dock Bundle	2	\$45.38	\$0.00	\$45.38
Year 5	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$44,267.53	\$0.00	\$44,267.53
Total				\$56,681.98	\$0.00	\$56,681.98

Oct 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 6	101186	AXON VR - PSO - VIRTUAL	1	\$205.95	\$0.00	\$205.95
Year 6	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00	\$0.00
Year 6	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$2,196.47	\$0.00	\$2,196.47
Year 6	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$5,180.32	\$0.00	\$5,180.32
Year 6	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$5,180.31	\$0.00	\$5,180.31
Year 6	H00001	AB4 Camera Bundle	1	\$92.57	\$0.00	\$92.57
Year 6	H00003	AB4 1-Bay Dock Bundle	2	\$47.16	\$0.00	\$47.16
Year 6	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$46,008.97	\$0.00	\$46,008.97
Total				\$58,911.75	\$0.00	\$58,911.75

Oct 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 7	101186	AXON VR - PSO - VIRTUAL	1	\$214.06	\$0.00	\$214.06
Year 7	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00	\$0.00
Year 7	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$2,282.92	\$0.00	\$2,282.92

Oct 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 7	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$5,384.24	\$0.00	\$5,384.24
Year 7	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$5,384.24	\$0.00	\$5,384.24
Year 7	H00001	AB4 Camera Bundle	1	\$96.22	\$0.00	\$96.22
Year 7	H00003	AB4 1-Bay Dock Bundle	2	\$49.02	\$0.00	\$49.02
Year 7	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$47,820.01	\$0.00	\$47,820.01
Total				\$61,230.71	\$0.00	\$61,230.71

Oct 2032						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 8	101186	AXON VR - PSO - VIRTUAL	1	\$222.49	\$0.00	\$222.49
Year 8	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00	\$0.00
Year 8	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$2,372.84	\$0.00	\$2,372.84
Year 8	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$5,596.31	\$0.00	\$5,596.31
Year 8	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$5,596.30	\$0.00	\$5,596.30
Year 8	H00001	AB4 Camera Bundle	1	\$100.01	\$0.00	\$100.01
Year 8	H00003	AB4 1-Bay Dock Bundle	2	\$50.95	\$0.00	\$50.95
Year 8	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$49,703.54	\$0.00	\$49,703.54
Total				\$63,642.44	\$0.00	\$63,642.44

Oct 2033						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 9	101186	AXON VR - PSO - VIRTUAL	1	\$231.26	\$0.00	\$231.26
Year 9	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00	\$0.00
Year 9	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$2,466.36	\$0.00	\$2,466.36
Year 9	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$5,816.85	\$0.00	\$5,816.85
Year 9	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$5,816.85	\$0.00	\$5,816.85
Year 9	H00001	AB4 Camera Bundle	1	\$103.95	\$0.00	\$103.95
Year 9	H00003	AB4 1-Bay Dock Bundle	2	\$52.96	\$0.00	\$52.96
Year 9	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$51,662.38	\$0.00	\$51,662.38
Total				\$66,150.61	\$0.00	\$66,150.61

Oct 2034						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 10	101186	AXON VR - PSO - VIRTUAL	1	\$240.38	\$0.00	\$240.38
Year 10	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	6	\$0.00	\$0.00	\$0.00
Year 10	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	1	\$2,563.60	\$0.00	\$2,563.60
Year 10	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$6,046.23	\$0.00	\$6,046.23
Year 10	Fleet3B+TAPRe	Fleet 3 Basic + TAP Renewal	6	\$6,046.22	\$0.00	\$6,046.22
Year 10	H00001	AB4 Camera Bundle	1	\$108.05	\$0.00	\$108.05
Year 10	H00003	AB4 1-Bay Dock Bundle	2	\$55.05	\$0.00	\$55.05
Year 10	M00032	BUNDLE - OFFICER SAFETY PLAN 10 10YR	18	\$53,699.60	\$0.00	\$53,699.60
Total				\$68,759.13	\$0.00	\$68,759.13

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-338287, Q-407924, Q-422781, Q-580971

Agency is terminating those contracts effective 11/1/2025. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Transfer Balance of -\$17,927.48

100% discounted body-worn camera and docking station hardware contained in this quote reflects a TAP replacement for hardware purchased under existing quotes aforementioned above. All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Signature

8/8/2025

Date Signed

